



Stenham Appoints Client Relationship Manager for the Indian Market

6 June 2008: Stenham, the award-winning alternative investment wealth management group, has appointed Jerome Avril as Client Relationship Manager for the Indian Market.

Stenham has been active in the Indian market since 2006, attracted by the country's soaring economic growth, financial liberalisation and the rise of the High Net Worth (HNW) market.

Demand for financial expertise is rising amongst the Indian wealthy middle class. Sophisticated and discerning private individuals are now seeking exclusive tailor-made investment strategies with reputable wealth management firms. Indian HNWs have an increased appetite for sophisticated investment vehicles, particularly when domiciled offshore.

Jerome recently joined Stenham's Private Client Services team to reinforce the presence of Stenham in India and to continue to develop its HNW client base. Prior to joining Stenham, Jerome worked for Barclays Private Bank and Credit Suisse Private Bank in Switzerland where he established and managed an international HNW client base. His experience of the Swiss private banking model (discretion, integrity, confidentiality and wealth preservation for families) appeals to the Indian market and his role at Stenham will support the firm's long-term growth strategy of providing discreet, bespoke services to this key and emerging market.

Jonathan Osrin, Client Services Director commented: 'The Indian economy is growing fast and with it the demand for bespoke private wealth management services. Stenham has been active in providing wealth management solutions to HNWs and wealthy families for over 25 years. I am delighted to welcome Jerome to the team.'

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NOTES TO EDITORS

Stenham is an independent wealth and asset management group providing financial solutions and products to high net worth private clients and institutions. Stenham currently has around US\$ 5.7 billion under management, of which US\$ 2.5 billion is managed through its multi-manager hedge fund portfolios, whilst US\$ 3.2 billion represents the market value of the properties in which Stenham is invested. It operates from a network of global offices including the UK, the Channel Islands, the Netherlands, South Africa and Israel, with an associated office in Switzerland. It also has representation in Australia, Brazil and India